



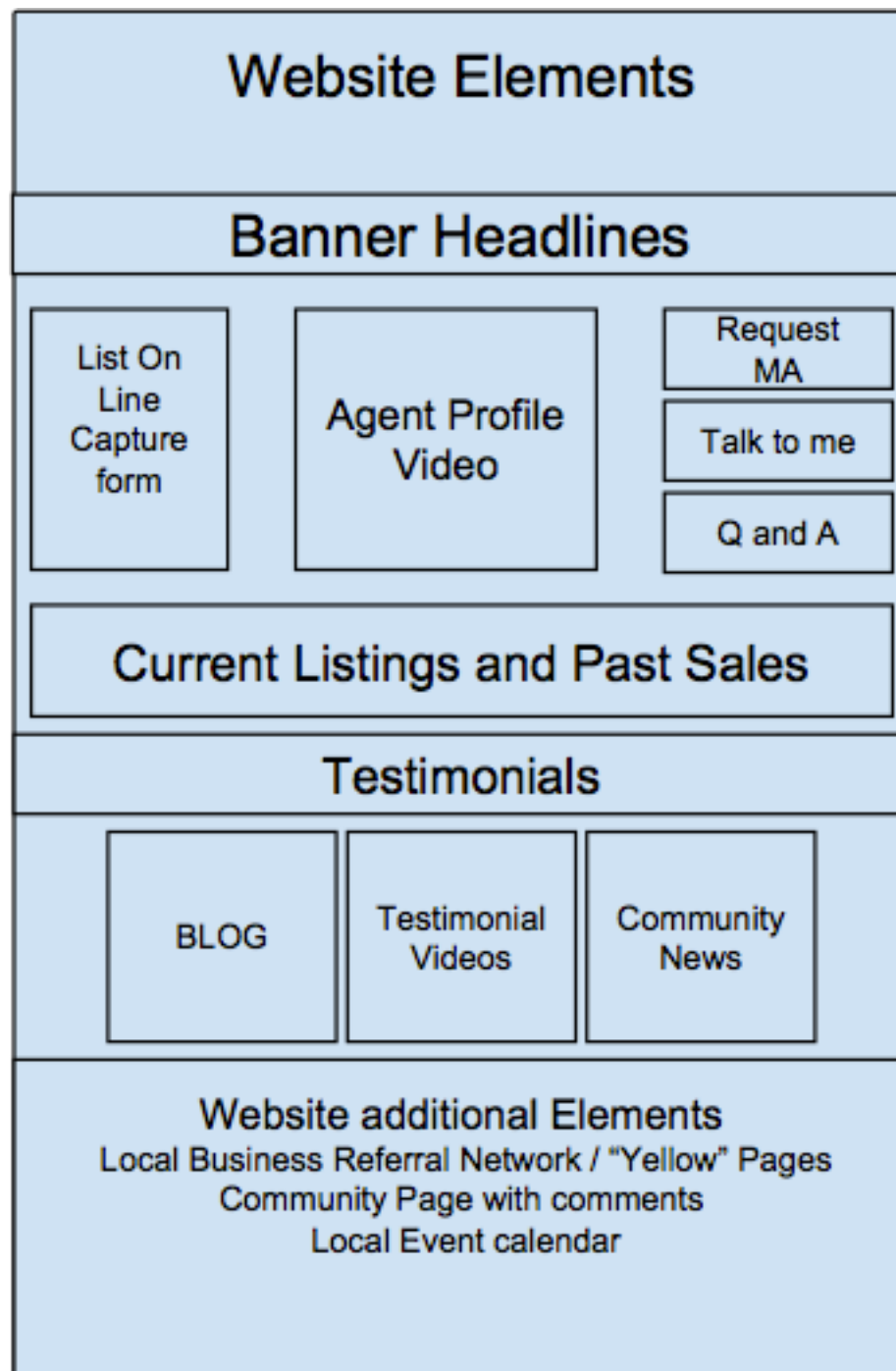
Personal Profile Website Checklist

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Your Agent Website Framework



The 8 essential Real Estate Agent Website Pages

(Items 1-6 need to be done first, items 7-8 can be added later)

1. **Landing Page** (This is the Website page that a visitor/client/vendor will land on when going to your website)
2. **About you page** (This is the page that tell people about you as an agent and has video and testimonials)
3. **Contact page** (this is the page where any visitor can contact you - It has address, email, mobile number)
4. **Property pages (Featured Listing)** (This page will have all the agents listings, for sale, sold properties)
5. **Individual Property Listing pages**
6. **For Sale / Listings**
7. **Sold**
8. **List Online Capture page** (This page will have a form that a potential vendor/client can fill in to list their property and notify the agent to come and appraisal the property)
9. **Testimonial Page** (All testimonial video, interviews and written testimonial are on this page)
10. **Free Resource page** (Books, videos, Free Give aways) (This page is where you will give away various resources in return for contact details.)
11. **Community / Neighbourhood Page** (This page is all about your patch area)

Website Elements that should be found on the Agent Website

(Note: Some items can be added later)

- PERSONAL URL (e.g. petergilchrist.com.au)
- Effective Header with menu (The banner on the top of all websites with menu to navigate)
- User friendly footer (Section at the bottom of the page with contact details and info about agent)
- Seller Lead Magnets - Call to Action - Visitor / Lead Capture (This is the section that an agent will give away content in return for a visitors emails addresss and number) - News letter, Market updates, Whats happening in the area, Local Tradies list, much more)
- Blog / News
 - High Quality Imagery and Video
 - Profile Video
 - Property Videos
 - Market Update (MONTHLY)
 - Helpful Videos (How to Sell Well)
 - Story Videos
 - Testimonials
 - Local Interviews (Celebrities, Businesses, Tradies,n Restaurants, Pubs, Clubs)
 - Property Tour
- Events Calendar
- Live 24hr Chat Room Support function RTI can provide this if you don't have it)
- or/and - NB POP UP SURVEY - Very good lead capture
- Area Map
- Question and Answer section (Where an agent can receive and answer frequently asked questions (FAQ)
- Request a market appraisal (Form a vendor can ask for a call out appraisal)
- Facebook, LinkedIn and Twitter Tabs and share buttons (This is where people can share properties or content from your page, with other people on their social media)
- External Post /article share and links (These are relevant posts from other sources shared by you on your website)
- Mobile Responsive design (This is the term used when your website adjusts to look good on Mobile devices)

Marketing Support Elements - To be done by a specialist

- SEO
- Facebook Pixel
- Google Analytics Pixel